

## UNIVERSIDADE FEDERAL DE VIÇOSA CENTRO DE CIÊNCIAS EXATAS E TECNOLÓGICAS DEPARTAMENTO DE TECNOLOGIA DE ALIMENTOS Secretaria da Pós-Graduação em Ciência e Tecnologia de Alimentos



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## TRENDS AND INNOVATIONS IN THE ISOTONIC BEVERAGE MARKET

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Awareness of the importance of physical exercise for health and quality of life, along with the pursuit of better body composition and physical conditioning, has led to significant lifestyle changes among the population. This is reflected in the increased participation in sports and the growing popularity of endurance events worldwide. Consequently, the demand for supplements that meet the specific needs of this audience is also rising, aiming to optimize results, improve performance, provide carbohydrates, rehydrate, and replenish electrolytes. Isotonic drinks play an essential role in this context, as they are designed to replenish water, carbohydrates, and electrolytes lost during prolonged exercise. According to forecasts for the sports drink market in the Middle East, the sector is expected to grow globally from 2024 to 2030, with a compound annual growth rate (CAGR) of 4.55%. In this market, isotonic drinks stand out as the preferred choice, accounting for 56.95% of market value share. As people become more concerned with health, there is also an increasing demand for healthier and more sustainable foods with a lower environmental impact in the medium and long term. In this scenario, the need for innovation in isotonic formulations arises to meet consumer demands. Among these innovations and trends in the sector, we can mention isotonic drinks based on organic grape juice and formulations with natural ingredients, including coconut water, bee honey, and extracts of watermelon, coconut, and hibiscus. Additionally, buttermilk, a by-product of the dairy industry, is an alternative for isotonic drink formulation, as it contains high-quality proteins, essential vitamins, and minerals, adding nutritional value to the product, as well as being a sustainable solution that contributes to reducing the environmental impacts caused by its disposal.

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